



Job Description: CHEMEON Surface Technology Independent Sales Representative
(Industry Specific)

General Summary:

- CHEMEON Surface Technology is expanding national and international marketing of our advanced, environmentally friendly, anti-corrosion surface technology and training to specific industries. If you already represent two to five complimentary/relevant lines to specification writers/decision makers in one of the industries detailed below, you now have a unique opportunity to represent CHEMEON Surface Technology. CHEMEON is the premier source for Industry, DOD and Consumer Electronic access to patented anti-corrosion technology that also provides superior paint adhesion and is a key enhancement agent in chromate conversion applications. In addition, CHEMEON provides world renown training classes in aluminum & titanium anodizing, and the definitive class for Industry and Governments that details the process and steps to remove and replace Hexavalent Chrome (Cr6) with CHEMEON branded surface technology. Independent Sales Representatives can count on CHEMEON Surface Technology support related to tactical planning and industry specific marketing, plus client specific technical collaboration with CHEMEON sales, service, and research & development teams.

What you can provide:

- Proven revenue and track record representing and selling surface technology/coatings or related product lines to the industries detailed below;
- Expertise in reaching specification writers and decision makers in the following specific industries:
 - Construction/Architecture (Multiple substrates Aluminum, Galvanized Steel, Magnesium, Zinc, Titanium, Copper, Brass)
 - Automotive
 - Transit/Railway
 - Powder Coating of Aluminum
 - Medical Devices
 - Aerospace/Military/Government
 - Prime and Sub Contractors
- Experience marketing, demonstrating and educating clients/specification writers on a product line;
- An active network of Industry focused specification writers and decision makers;
- Ability to present at high level to spec writers, professionals, engineers and decision makers.

Qualifications:

- Excellent communication and interpersonal skills
- Focused and complimentary portfolio of between 2 and 5 key lines
- Relevant degree in sales or communications is highly desirable.

Reporting:

Independent Sales Representatives report directly to Ted Ventresca, COO.

Salary:

Significant Commission and Bonus Opportunities.

To Apply:

Send a cover letter, including relevant experience, and your resume to info@chemeon.com or call 775 301 5733.